Ford Motability

Price Guide
3 Year Contract Hire Prices - Customer Guide
Effective 1st October - 31st December 2021

Premium Paint and Rear Parking Sensors will be included as Free Options, where not standard, on all new Ford cars contracted through the Motability Scheme by a Ford Authorised Dealer (if not already included as Standard). This offer excludes Exclusive body colours. Where Exclusive colours are available to order, they are at additional cost. For details and availability, refer to the retail price list or consult your Ford Dealer. No cash alternative is available.
Vehicle shown is a Kuga and is for illustration purposes only.

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About Motability Scheme

The Motability Scheme delivers a worry-free mobility solution for disabled people by exchanging their Mobility Allowance to lease a vehicle through the Scheme. Motability Customers receive an all-inclusive service, so you do not need to worry about securing insurance, MOTs or repairs.

Series Overview

Zetec / Trend	The combination of integrated technologies and wide range of engine choices, makes Zetec an appealing entry series.
Sport Including ST-Line, ST-Line X	The eye-catching sporty design features of the ST-Line are further enhanced with additional technologies; the power embodied in ST Series complete a truly dynamic driving experience. ST-Line X offers an expanded list of features included as standard compared to ST-Line.
Luxury Including Titanium, Titanium X and Vignale	The Ford luxury models deliver superior levels of sophistication and comfort, with premium materials, additional technologies and unique styling elements. Vignale is the ultimate expression of luxury.
Crossover Inlcuding Active and Active X	With its rugged SUV-inspired styling, the new Active crossover brings a heightened sense of adventure to the Ford range. Active X offers an expanded list of features included as standard compared to Active.

To find out more, visit ford.co.uk/motability, call 0345 60 40 019 or contact your local Ford Motability Dealer.
Vehicle shown is a Puma and is for illustration purposes only.

Ford Motability Contract Hire Policy

Payment Terms Glossary

DLA / PIP and AFIP	Disability Living Allowance - Higher Rate Mobility Supplement
PIP	Personal Independence Payments
AFIP	Armed Forces Independence Payments
WPMS	War Pensioners Mobility Supplement
CDP	Child Disability Payment (Scotland)
Advance Payment	The amount payable at the start of the 3-year Contract Hire period
Weekly Allowance = T/A	Total Weekly Allowance

Fuel Consumption

The fuel consumption and CO2 emission figures shown in the table are derived from the Worldwide Harmonised Light Vehicle Test Procedure (WLTP). These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load. The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures. You can also use Ford's online configurator to build and customise a new Ford vehicle: www.ford.co.uk/configurator. The configurator provides information about your configured vehicle's fuel consumption and CO2 emissions (these are also WLTP test figures).
For latest fuel consumption data, please refer to the relevant retail customer price guide.

The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk. For Plug-In Hybird (PHEV) models, these figures were obtained using a combination of battery power and fuel. PHEV models require an electricity source for charging.

Notes and Conditions

Applications must be received and accepted by Motability Operations Limited between 1st October and 31st December 2021.
All vehicles require the total allowance to be committed for the 3 year contract period and any subsequent increases in the allowance are forfeited.
Where a monetary value is shown, any subsequent increases in the allowance will be paid by the DWP to the recipient.
Prices are true and accurate at the time of publishing. Prices change from time to time.
Ford Motor Company Ltd. reserve the right to change prices without prior notification.
Offers available on selected dealer stock only. Please contact a participating Ford dealer for more information.

Electric Technology

Which electric engines is right for you?

MILD HYBRID (MHEV)
A small electric motor that helps improve efficiency versus a conventional internal combustion engine.
Mild Hybrid vehicles have two sources of power that work together – a conventional engine and a battery -driven electric motor. The electric motor does not power the car. It simply assists it.
Kuga mHEV has an auxiliary electric motor and a 48v battery that further improve fuel economy up to 56.5 mpg and lower CO2. They also assist with acceleration transferring back the energy.**

HYBRID (HEV)
Hybrid vehicles have two sources of power.
They can automatically switch between conventional mode, pure electric mode (for short distances)
or use both to power the vehicle as needed.

PLUG-IN HYBRID (PHEV)
Plug In. Charge up. Improves Efficiency versus a mild hybrid or hybrid engine.
Plug-in Hybrids have the two sources of power like a hybrid, but with a larger high voltage battery, enabling you to drive longer distances on all-electric power.
Kuga PHEV has a battery size of 14,4 kWh which gives a maximum EV range of 35 miles. This results in a combined average fuel economy up to 201.8 mpg and only 26 g/km CO2.**

Charging the battery

MILD HYBRID AND HYBRID
There's no need to plug in your vehicle for charging. Hybrid vehicles are able to recharge the battery in two ways:

1) Regenerative braking
2) Conventional engine

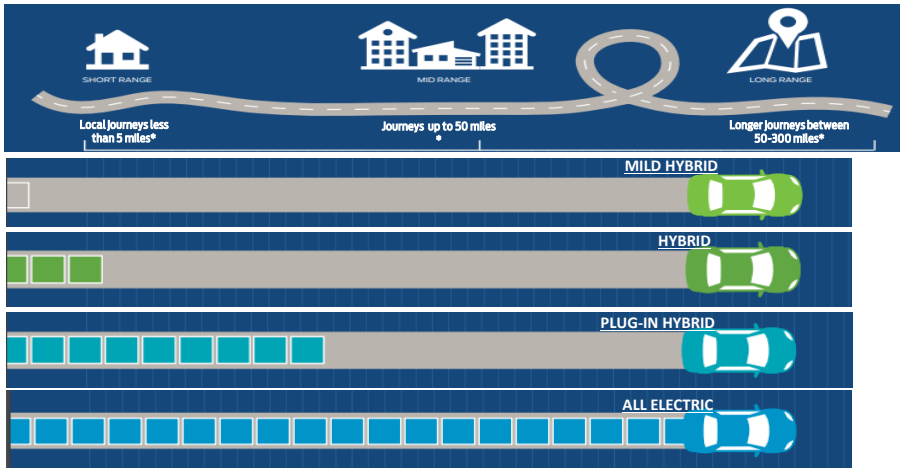
The conventional engine powers the generator which transforms mechanical energy into electrical energy to charge the battery.

All four electric vehicle types use regenerative braking to charge the battery. While braking, the motor is still spinning even though the car is trying to slow down.

Regenerative braking captures this typically wasted energy to create electricity, which charges the battery.

PLUG-IN HYBRID
The larger battery in Plug-in Hybrids can be plugged-in to charge. Once the battery is depleted, the vehicle behaves like a conventional hybrid with the engine running when required.

Electric range



* Ranges are estimates only and depend on the vehicle, road conditions and driving behaviour.
** Please see the Fuel Consumption and CO2 data available in model pricelists

Plug in charging options

230V Wall outlet
Plug-in Hybrids and All-Electric vehicles can be charged on a 230V outlet (16A), which is the standard electrical socket in most UK households. This takes longer than when using a Wallbox.

Wallbox
For faster charging at home you can install a compatible wallbox, which is capable of charging your vehicle overnight.

PHEV Home Wallbox
EV Box 400V (32A) pricing and installation from January (accesory). Installation services with approved partners available in 15 markets including UK.

Available as an accessory

Public charging stations
Public charging stations, available in many cities and work places, can charge your vehicle much faster than at home. They can deliver an 80% charge in just 30 minutes. The price and charging capability vary.

Ford Recommended Offers

Bodystyle	Model	Series	Engine	Fuel	Transmission	DLA, PIP & AFIP Advance Payment	DLA, PIP & AFIP Weekly Payment	VTN	Key Features
Small Car 5 door 5 seats	**Fiesta**	Trend	1.1L Ti-VCT 75PS	Petrol	Manual	£Nil	T/A	677688	Quickclear heated windscreen, Selectable drive modes, Cruise Control
		Active Vignale	1.0T EcoBoost mild Hybrid 125PS	Petrol	Manual	£195	T/A	677613	Rear Privacy Glass, Rugged bodystyling kit, Rough Road Suspension with increased ride height, Navigation
Small SUV 5 door 5 seats	**EcoSport**	Titanium	1.0T EcoBoost 125PS	Petrol	Manual	£95	T/A	716303	Rear View Camera with Rear Parking Sensors, Cruise Control, Pre-Collision Assist including AEB, Navigation
		ST-Line	1.0T EcoBoost 140PS	Petrol	Manual	£145	T/A	716295	Rear View Camera with Rear Parking Sensors, Cruise Control, Sports Suspension & ST Line Bodystyling Kit
Small SUV 5 door 5 seats	**Puma**	Titanium	1.0 Ford EcoBoost Hybrid (mHEV) 155PS	Petrol	Manual	£245	T/A	687038	Auto Headlights & Wipers, Air Con, Lumbar Massage Seats
		ST-Line X	1.0 Ford EcoBoost Hybrid (mHEV) 125PS	Petrol	Manual	£495	T/A	687035	Air Con, 18" Alloy Wheels, Privacy Glass, Sports Trim & Supsension
Large SUV 5 door 5 seats	**Kuga**	ST-Line Edition	1.5 EcoBoost 150PS	Petrol	Manual	£1,895	T/A	682409	Keyless entry & Ford Power Start Button, Air Con, B&O Audio & Navigation, Front and Rear Parking Sensors with Rear view camera, Hands-Free Power Tailgate
		ST-Line X Edition	2.5L Duratec 190PS FHEV	Petrol/Electric Hybrid	Automatic	£2,495	T/A	682397	Panorama Roof, Hands Free Power Tailgate, Heated Front and Rear Seats, Air Con, Rear View Camera
Large Car 5 door 7 seats	**S-MAX**	Titanium	2.5 Duratec 190PS FHEV with Lux Pack	Petrol/Electric Hybrid	Automatic	£3,945	T/A	679815	Automatic Transmission, Dual Zone Air Con, Keyless Entry & Start, Auto Lights, Privacy Glass, Adaptive LED Headlamps, Heated Leather Seats,Power Liftgate
Large Car 5 door 7 seats	**Galaxy**	Titanium	2.5 Duratec 190PS FHEV	Petrol/Electric Hybrid	Automatic	£3,545	T/A	680043	7 Seats, Automatic Transmission, Air Con, Keyless Entry & Start, Auto Lights

Why Ford?

The Ford Motability scheme was set up in 1977 to help disabled people, their families and carers get mobile. Since then, we have supplied over half a million Motability vehicles.
We have an extensive range of vehicles to choose from, including Hybrid and electrified vehicles, alongside the latest technology and innovation. Our Motability scheme is available to both drivers and non-drivers, who we can offer a test ride in a vehicle of their choice.
Some models are available from £Nil Advance Payment. Premium Paint and Rear Parking Sensors are included as Free Options (where not standard) on all new Ford cars contracted through the Motability Scheme.
With over 1,000 dedicated Motability Specialists we will take care of everything for you, including completing all paperwork. If you are currently not comfortable visiting, you can contact your local Ford Motability dealership and one of our dedicated specialists will discuss your options and what they can do to assist (or alternatively go to our website and request a contact from your local Ford dealership).
Every step of the way, we make sure you're as comfortable and as sure as you can be when choosing the vehicle that's right for you.

New Fiesta

Available from £Nil Advance Payment

2022 Model Year

Series	Bodystyle	Engine	Fuel	Transmission	CO2 Emissions (g/km) for latest MY shown	DLA, PIP & AFIP		WPMS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
Trend	3 door	1.1L Ti-VCT 75PS	Petrol	Manual	120	£95	T/A	£0	£65.52
		1.0T EcoBoost 100PS	Petrol	Manual	121	£395	T/A	£0	£67.50
		1.0T EcoBoost mild Hybrid 125PS	Petrol	Manual	113	£495	T/A	£0	£68.16
	5 door	1.1L Ti-VCT 75PS	Petrol	Manual	121	£0	T/A	£0	£64.89
		1.0T Ecoboost 100PS	Petrol	Manual	121	£0	T/A	£0	£64.89
		1.0T EcoBoost mild Hybrid 125PS	Petrol	Manual	114	£95	T/A	£0	£65.52
ST-Line	3 door	1.0T EcoBoost 100PS	Petrol	Manual	122	£95	T/A	£0	£65.52
		1.0T EcoBoost mild Hybrid 125PS	Petrol	Manual	114	£195	T/A	£0	£66.18
		1.0T EcoBoost mild Hybrid 125PS	Petrol	Automatic	120	£495	T/A	£0	£68.16
		1.0T EcoBoost mild Hybrid 155PS	Petrol	Manual	114	£495	T/A	£0	£68.16
	5 door	1.0T EcoBoost 100PS	Petrol	Manual	123	£0	T/A	£0	£64.89
		1.0T EcoBoost mild Hybrid 125PS	Petrol	Manual	115	£145	T/A	£0	£65.85
		1.0T EcoBoost mild Hybrid 125PS	Petrol	Automatic	120	£445	T/A	£0	£67.83
		1.0T EcoBoost mild Hybrid 155PS	Petrol	Manual	114	£195	T/A	£0	£66.18

New Fiesta

Available from £Nil Advance Payment

2022 Model Year

Series	Bodystyle	Engine	Fuel	Transmission	CO2 Emissions (g/km) for latest MY shown	DLA, PIP & AFIP		WPMS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
ST-Line Vignale	3 door	1.0T EcoBoost 100PS	Petrol	Manual	129	£295	T/A	£0	£66.84
		1.0T EcoBoost mild Hybrid 125PS	Petrol	Manual	122	£295	T/A	£0	£66.84
		1.0T EcoBoost mild Hybrid 125PS	Petrol	Automatic	126	£595	T/A	£0	£68.82
		1.0T EcoBoost mild Hybrid 155PS	Petrol	Manual	120	£395	T/A	£0	£67.50
	5 door	1.0T EcoBoost 100PS	Petrol	Manual	121	£195	T/A	£0	£66.18
		1.0T EcoBoost mild Hybrid 125PS	Petrol	Manual	121	£195	T/A	£0	£66.18
		1.0T EcoBoost mild Hybrid 125PS	Petrol	Automatic	126	£495	T/A	£0	£68.16
		1.0T EcoBoost mild Hybrid 155PS	Petrol	Manual	120	£295	T/A	£0	£66.84
Titanium	5 door	1.0T Ecoboost 100PS	Petrol	Manual	121	£0	T/A	£0	£64.89
		1.0T EcoBoost mild Hybrid 125PS	Petrol	Manual	114	£95	T/A	£0	£65.52
		1.0T EcoBoost mild Hybrid 125PS	Petrol	Automatic	119	£395	T/A	£0	£67.50
Titanium Vignale	5 door	1.0T Ecoboost 100PS	Petrol	Manual	122	£95	T/A	£0	£65.52
		1.0T EcoBoost mild Hybrid 125PS	Petrol	Manual	115	£95	T/A	£0	£65.52
		1.0T EcoBoost mild Hybrid 125PS	Petrol	Automatic	120	£345	T/A	£0	£67.17
		1.0T EcoBoost mild Hybrid 155PS	Petrol	Manual	114	£195	T/A	£0	£66.18
Active	5 door	1.0T EcoBoost 100PS	Petrol	Manual	123	£145	T/A	£0	£65.85
		1.0T EcoBoost mild Hybrid 125PS	Petrol	Manual	116	£245	T/A	£0	£66.51
		1.0T EcoBoost mild Hybrid 125PS	Petrol	Automatic	121	£545	T/A	£0	£68.49
Active Vignale	5 door	1.0T EcoBoost 100PS	Petrol	Manual	129	£195	T/A	£0	£66.18
		1.0T EcoBoost mild Hybrid 125PS	Petrol	Manual	122	£195	T/A	£0	£66.18
		1.0T EcoBoost mild Hybrid 125PS	Petrol	Automatic	127	£495	T/A	£0	£68.16
		1.0T EcoBoost mild Hybrid 155PS	Petrol	Manual	120	£545	T/A	£0	£68.49

Any orders or applications placed against model years not in the price list are at dealer's own risk

EcoSport

Available from £95 Advance Payment

2022.25 Model Year

Series	Bodystyle	Engine	Fuel	Transmission	CO2 Emissions (g/km) for latest MY shown	DLA, PIP & AFIP		WPMS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
Titanium	5 door	1.0T EcoBoost 125PS	Petrol	Manual	135	£95	T/A	£0	£64.82
ST-Line	5 door	1.0T EcoBoost 125PS	Petrol	Manual	136	£145	T/A	£0	£65.15
		1.0T EcoBoost 140PS	Petrol	Manual	136	£145	T/A	£0	£65.15
Active	5 door	1.0T EcoBoost 125PS	Petrol	Manual	137	£245	T/A	£0	£65.81

Any orders or applications placed against model years not yet in the price list are at dealer's own risk.

Puma

Available from £195 Advance Payment

2022.25 Model Year

Series	Bodystyle	Engine	Fuel	Transmission	CO2 Emissions (g/km) for latest MY shown	DLA, PIP & AFIP		WPMS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
Titanium	5 door	1.0L Ford EcoBoost Hybrid (mHEV) 125PS	Petrol	Manual	122	£195	T/A	£0	£65.48
		1.0L Ford EcoBoost Hybrid (mHEV) 125PS	Petrol	Automatic	130	£795	T/A	£0	£69.25
		1.0L Ford EcoBoost Hybrid (mHEV) 155PS	Petrol	Manual	125	£245	T/A	£0	£65.81
ST-Line	5 door	1.0L Ford EcoBoost Hybrid (mHEV) 125PS	Petrol	Manual	122	£345	T/A	£0	£66.47
		1.0L Ford EcoBoost Hybrid (mHEV) 125PS	Petrol	Automatic	130	£945	T/A	£86	£69.85
		1.0L Ford EcoBoost Hybrid (mHEV) 155PS	Petrol	Manual	126	£395	T/A	£0	£66.80
ST-Line X	5 door	1.0L Ford EcoBoost Hybrid (mHEV) 125PS	Petrol	Manual	122	£495	T/A	£0	£67.46
		1.0L Ford EcoBoost Hybrid (mHEV) 125PS	Petrol	Automatic	130	£1,095	T/A	£236	£69.85
		1.0L Ford EcoBoost Hybrid (mHEV) 155PS	Petrol	Manual	126	£545	T/A	£0	£67.79
ST-Line Vignale	5 door	1.0L Ford EcoBoost Hybrid (mHEV) 125PS	Petrol	Manual	123	£645	T/A	£0	£68.45
		1.0L Ford EcoBoost Hybrid (mHEV) 155PS	Petrol	Automatic	134	£1,245	T/A	£109	T/A
		1.0L Ford EcoBoost Hybrid (mHEV) 155PS	Petrol	Manual	127	£695	T/A	£0	£68.78

Any orders or applications placed against model years or VTNs not in the price list are at dealer's own risk.

Kuga

2022 Model Year

Available from £1895 Advance Payment

Series	Bodystyle	Engine	Fuel	Transmission	CO2 Emissions (g/km) for latest MY shown	DLA, PIP & AFIP		WPMS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
ST-Line Edition	5 door	1.5 EcoBoost 150PS	Petrol	Manual	150	£1,895	T/A	£759	T/A
		2.5L Duratec 190PS FHEV	Petrol/Electric Hybrid	Automatic	125	£2,195	T/A	£1,059	T/A
		2.5 Duratec 225PS PHEV	Petrol/PlugIn Elec Hybrid	Automatic	23	£4,195	T/A	£3,059	T/A
ST-Line X Edition	5 door	1.5 EcoBoost 150PS	Petrol	Manual	154	£2,195	T/A	£1,059	T/A
		2.5L Duratec 190PS FHEV	Petrol/Electric Hybrid	Automatic	133	£2,495	T/A	£1,359	T/A
		2.5 Duratec 225PS PHEV	Petrol/PlugIn Elec Hybrid	Automatic	25	£4,695	T/A	£3,559	T/A
Vignale	5 door	1.5 EcoBoost 150PS	Petrol	Manual	154	£2,645	T/A	£1,509	T/A
		2.5 Duratec 225PS PHEV	Petrol/PlugIn Elec Hybrid	Automatic	25	£5,295	T/A	£4,159	T/A
		2.5L Duratec 190PS FHEV	Petrol/Electric Hybrid	Automatic	132	£2,895	T/A	£1,759	T/A

Please note that the PHEV Advance Payments listed above do not include the cost of an electric wall box.
Any orders or applications placed against model years or VTNs not in the price list are at dealer's own risk.

S-MAX

Available from £3245 Advance Payment

2022.25 Model Year

Series	Bodystyle	Engine	Fuel	Transmission	CO2 Emissions (g/km) for latest MY shown	DLA, PIP & AFIP		WPMS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
Titanium	5 door	2.5 Duratec 190PS FHEV	Petrol/Electric Hybrid	Automatic	147	£3,245	T/A	£2,109	T/A
		2.5 Duratec 190PS FHEV (Lux Pack)	Petrol/Electric Hybrid	Automatic	147	£3,945	T/A	£2,809	T/A

Any orders or applications placed against model years not in the price list are at dealer's own risk.

Galaxy

2022.25 Model Year

Available from £3545 Advance Payment

Series	Bodystyle	Engine	Fuel	Transmission	CO2 Emissions (g/km) for latest MY shown	DLA, PIP & AFIP		WPMS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
Titanium	5 door	2.5 Duratec 190PS FHEV	Petrol/Electric Hybrid	Automatic	148	£3,545	T/A	£2,409	T/A

Any orders or applications placed against model years not in the price list are at dealer's own risk.

Tourneo Custom

Available from £4445 Advance Payment

2021.75 Model Year

Series	Bodystyle	Engine	Fuel	Transmission	CO2 Emission (g/km) for latest MY shown	DLA, PIP & AFIP		WPMS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
Zetec	L1	2.0L Ford EcoBlue 130PS, FWD	Diesel	Automatic	213	£4,445	T/A	£3,309	T/A
	L2	2.0L Ford EcoBlue 130PS, FWD	Diesel	Automatic	214	£4,745	T/A	£3,609	T/A
Titanium	L1	2.0L Ford EcoBlue 130PS, FWD	Diesel	Automatic	220	£5,845	T/A	£4,709	T/A
	L2	2.0L Ford EcoBlue 130PS, FWD	Diesel	Automatic	221	£6,145	T/A	£5,009	T/A

Any orders or applications placed against model years not in the price list are at dealer's own risk.